

# C/SMOS

Comprehensive Open-architecture Solution for Mission Operations Systems

Facilitated by





# 66

#### Administration experience

- Project manager for research projects
- MA in Educational Psychology

Claudia Kamiyama Business Manager



Lindsay Root
Marketing & Sales
UHM MBA Candidate



Lauren Kurashige Legal UHM JD/MBA Candidate

## **Company Team**



Dr. Trevor Sorensen CEO

- Aerospace Engineer
- 45 years experience in space field (NASA, DoD, commercial)
- Expert in mission operations
- Computer game designer



Eric Pilger VP, Technology

- Lead Software Engineer of HSFL and COSMOS
- 30 years experience in planetary science instrument development
- MA in Astronomy

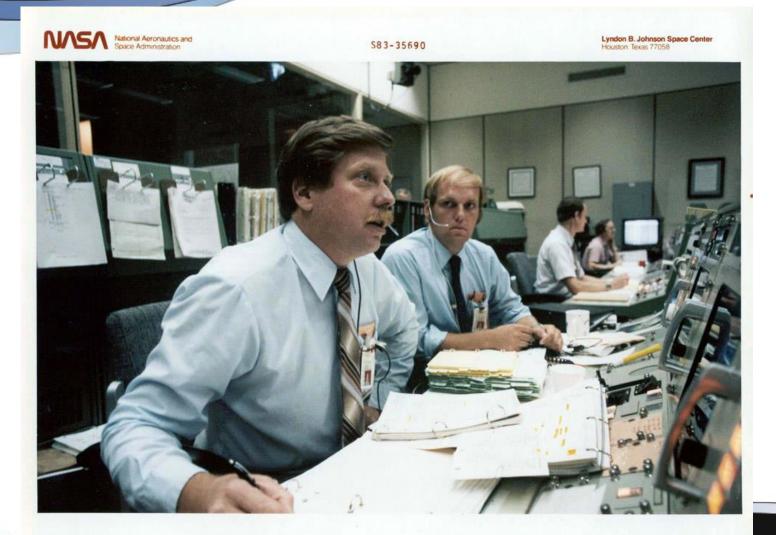


Dr. Miguel Nunes VP, Engineering

- Aerospace Engineer
- Deputy Director HSFL and Lead Engineer COSMOS (simulation and testing)
- PhD in Mechanical Engineering (UHM)







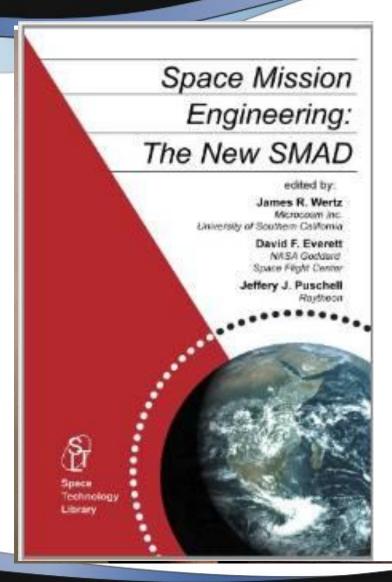












#### 29 Mission Operations

Trevor C. Sorensen, *University of Hawaii*with support from members of the AIAA Space Operations and Support Technical Committee\*

29.1 Mission Planning and Operations Development

29.2 Mission Execution

Mission Operations Processes

9.3 Mission Termination and Post-Mission Activities

29.4 Operations Process Improvement and Best Practices Process Improvement; Best Practices

29.5 The Future of Mission Operations

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It is possible to design and build the best possible spacecraft and even launch it into space, but it is useless unless there is a way for it to accomplish its mission. This is the role of mission operations. Contrary to a popular misconception, mission operations is not limited to what happens in the Mission Control Room or even the Mission Operations Center (MOC). That is really only the tip of the iceberg. Mission operations includes what happens on the spacecraft or launch vehicle, at ground stations, in engineering offices and science labs, to accomplish the goals of the mission, from design and development through mission execution. It is an integrated system of people, hardware, software, and activities that have to work together to ensure the successful execution of the mission. All organizations that fly space missions, from government agencies to industry and academia, perform mission operations activities. They nonetheless have different requirements for mission operations and often have their own philosophies and methodologies for developing and implementing mission operations. What is presented in this chapter are the methods that have worked for the author and have worked for others from all types of missions - manned robotic. Earth orbit, deep space, small, large, single and multiple satellites.

Mission operations can be categorized into four basic functions: spacecraft or launch vehicle operations, payload operations, ground operations, and mission management. Mission operations also vary by the phase of the mission life cycle and are divided into two fundamentally different modes separated by the launch. Mission operations design, development, and testing occurs during the study (Phase A), design (Phases B and C), and the assembly, integration and testing (Phase D) phases of the mission. Mission operations execution occurs during the flight phase (Phase E) and termination phase (Phase F).

The following definitions of the four basic mission operations functions are based on those by Kehr [2007]:

Spacecraft/Launch Operations covers the preparation and implementation of all activities to operate a space vehicle (manned and unmanned) or launch vehicle under normal, non-nominal and emergency conditions. This includes the specification, design, production and qualification of all means (tools, procedures and trained personnel) to perform the task of spacecraft/launch operations. It also involves designing operability into the space segment. The main challenges in this area are the cost-efficient combination of tools, degree of automation (for both space and ground segments), and staffing to provide secure and reliable operations. A very prominent role is played by the mission database containing all pertinent spacecraft and ground operations data parameters to be maintained throughout the mission. It is initially created by the spacecraft designers and handed over to the operations personnel during Phases C-D to be augmented by the specific ground operations parameters.

Payload operations cover the preparation and implementation of all activities related to the payload," which is generally the primary reason for the mission. Details of typical spacecraft payloads are covered in Chap. 15.18 and not repeated here. Payload operations differ from spacecraft operations in that unique mission-specific expertise may be required to make decisions with regard to tasking the payload and retrieving and interpreting its data. That being said, for small spacecraft and relatively simple payloads, the payload operations are often included as another subsystem within spacecraft operations. In this case, the spacecraft operations team may retrieve and distribute the payload data to clients directly, without the intervention of a dedicated payload operations team. Large spacecraft, on the other hand, often have complex and independent payloads, such as

Microcosm Proprietary. Do not Distribute. 4/27/11

Table 29-0, Fig. 29-0, Eq. 29-0



<sup>\*</sup> Although the payload is usually contained within the spacecraft bus, sometimes it might be separate, such as a separable probe or inspector vehicle.







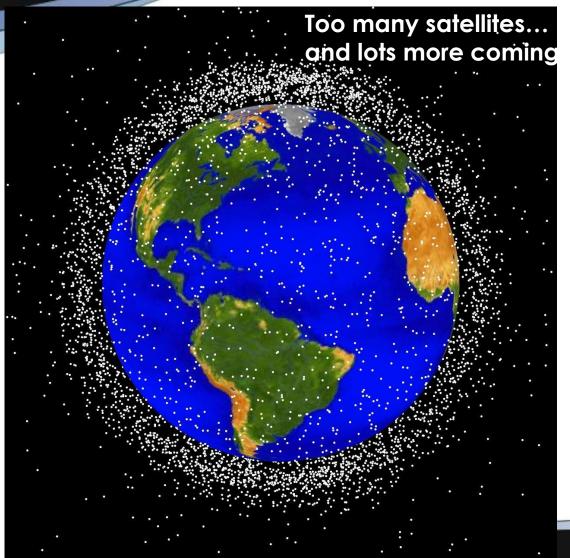


## **PROBLEM**









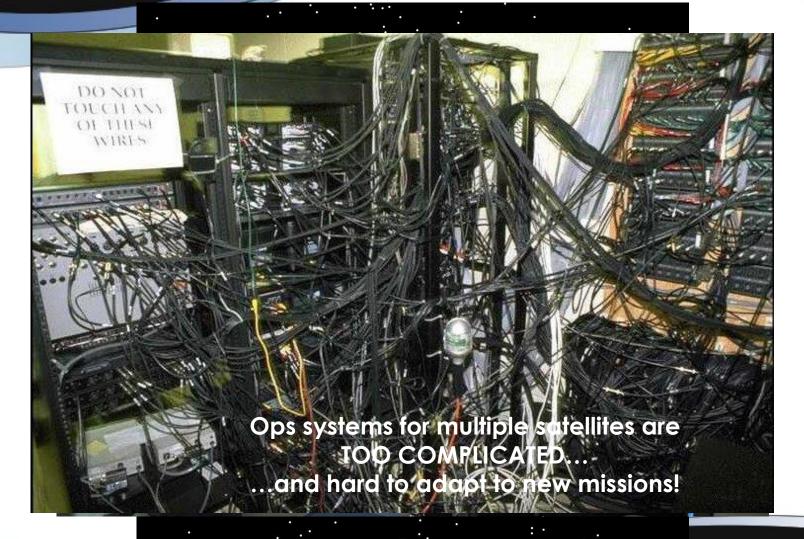


















A good COTS solution is missing!





### Voice of the Customers

"Adaptability is a definite problem for every mission I have worked on."

"System needs flexibility and configurability."

Chris Jones, Iridium Operations Director

"Need to integrate everything into one system/tool that shows the status of everything in the system including spacecraft, ground stations, etc.."

Dave LaVallee, Project Leader, Applied Physics Laboratory

"COTS don't quite do what we need; they are not flexible."

Chris Jones, Iridium Operations Director

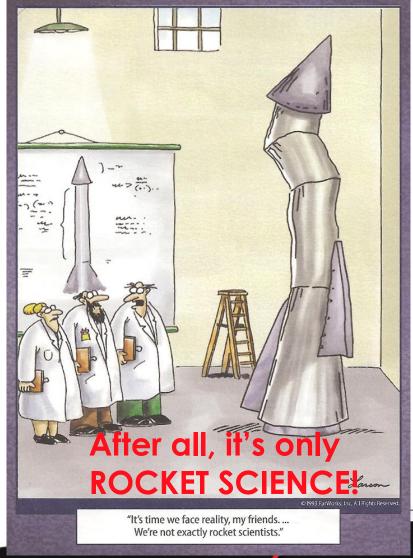
"At Space X we could not find a COTS solution for our mission operations and had to develop our own."

Dr. Marco Villa, former Director of Mission Operations, SpaceX





## Is there a solution?







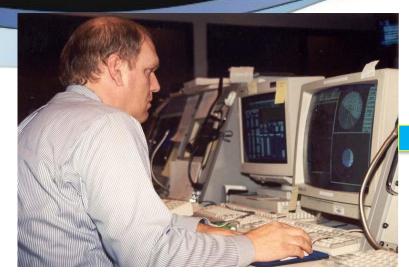
## Yes, there is a solution - it's.....



Developed by real rocket scientists (engineers)!















The only operations software toolkit that is comprehensive with nodal architecture



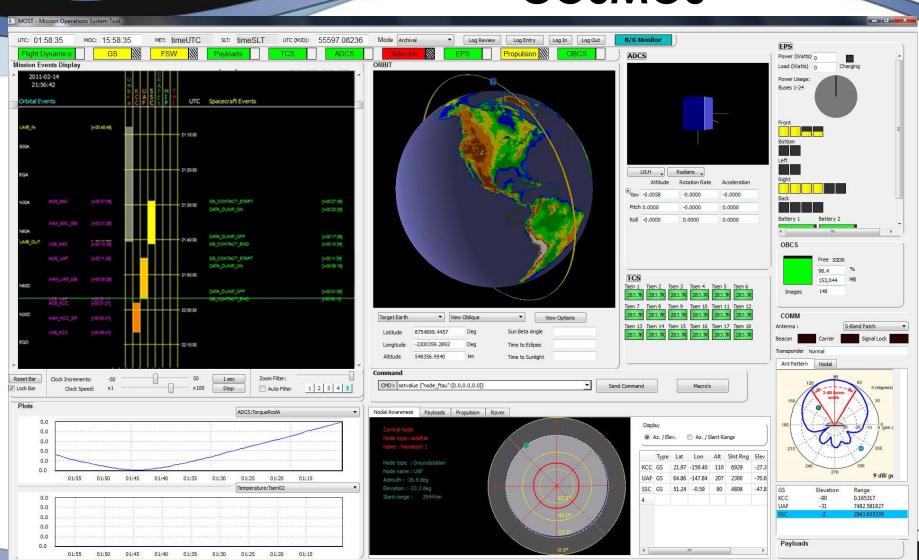


#### **COSMOS Mission Ops Functions (Tools)**

- Mission planning & scheduling (MPST)
- R/T command & control (MOSID)
- Ground segment C&C (GSCT)
- System executive management (CEO)
- Flight dynamics (FDT)
- Data system management (DMT)
- Test bed & simulators (TBCT)
- Analysis tools









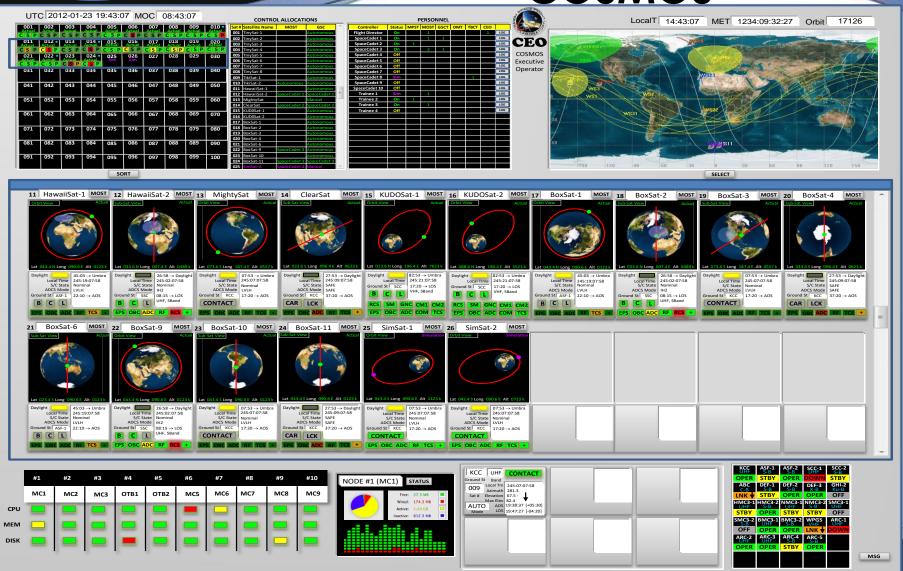


#### **COSMOS Mission Ops Functions (Tools)**

- Mission planning & scheduling (MPST)
- R/T command & control (MOST)
- Ground segment C&C (GSCI)
- System executive management (CEO)
- Flight dynamics (FDT)
- Data system management (DMT)
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## Competition

Company	Product	Nationality	Cost
L3	InControl	US	\$\$\$
Orbit Logic	Orbit Logic	US	\$\$\$
GMV	HiFly	European	\$\$\$
Harris	OS/COMET	US	\$\$\$
ESA	SCOS-2000	European	\$\$\$
Johannes Klug	Hummingbird	European	\$
ОНВ	Ramses	European	\$\$\$
Kratos	Kratos C2	US	\$\$\$
Braxton	ACE Premier	US	\$\$\$
Interstel Tech.	COSMOS	US	\$\$

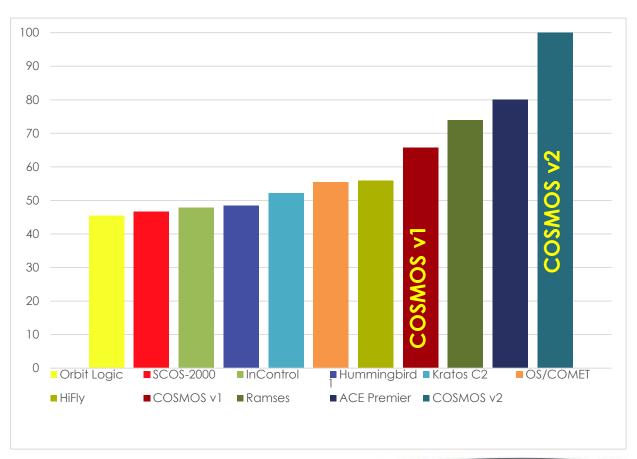




# How Do We Compare? Functions

## COSMOS Mission Ops Functions (Tools)

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How do we efficiently monitor & control hordes of satellites?





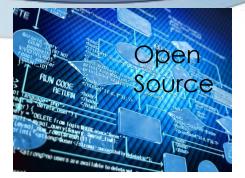
Ops systems for multiple satellites are TOO COMPLICATED...

...and hard to adapt to new missions!









Remote Virtual Ops



Plug and Play





Scalable

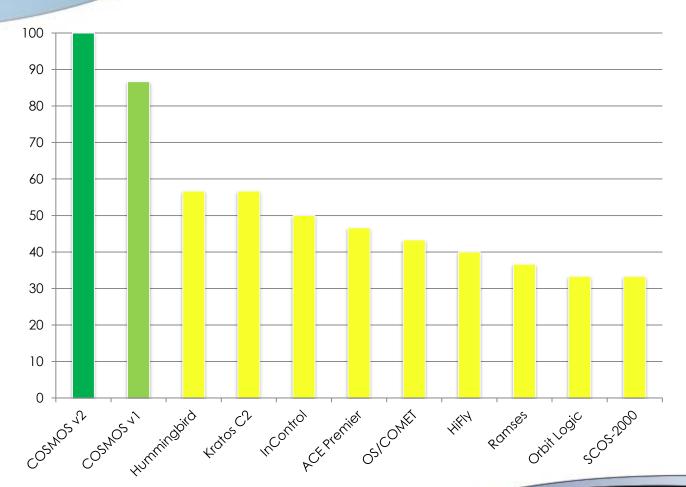
#### **Error Handling**















### **Market**

### Satellites + UASs + Ground Stations

\$24 B
Ground Equipment,
Flight Software,
Ground Software,
Services,
Ops

2020 Estimate

\$2.4 B
Addressable
Market





#### Freemium Model



License Product to Reseller

### **Revenue Models**



Gov. Contracts (annual licensing)



Commercial (annual licensing)

### Expansion Areas



#### Service

- Mission Ops
- Data on demand

#### Hardware

- Portable Ground Stations
- Embedded in avionics





## Go to Market Strategy



Seek strategic partnerships









Get customers to try COSMOS demos



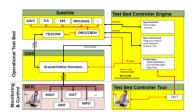
Freemium Model

### Keep



Develop COSMOS community for developers/users





Product improvement and new features

### **Grow**



Targeted collaborations



Provide ops services



Tiered product offerings





### Development Plan To COSMOS v2.0 Launch

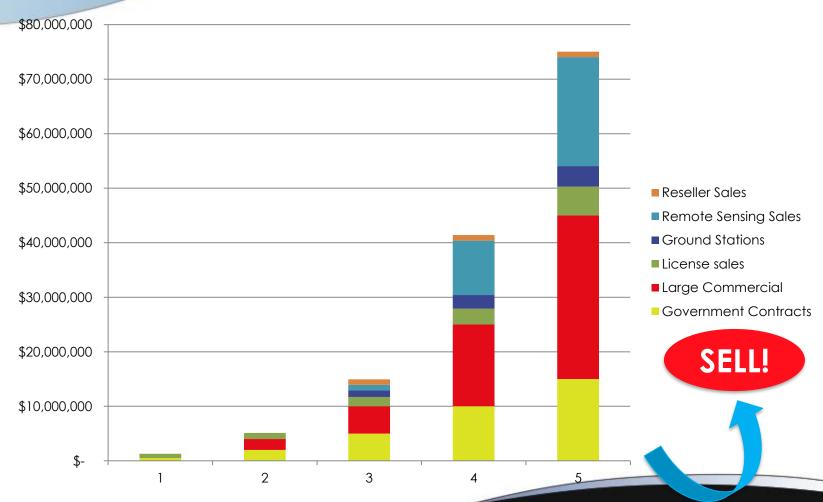
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Milestones				Δ	INC				Δ	v1.0	)															Δ	v2.0	) La	unc	h
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MOST Development																														
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MPST Development																														
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DMT Development																														
FDT Development																														
CEO Development																														
Other Tools																														
Business Development																														<b>→</b>
Business Plan Development																														
Obtain VC Funding																														
Commercial Operations																														

First flight use





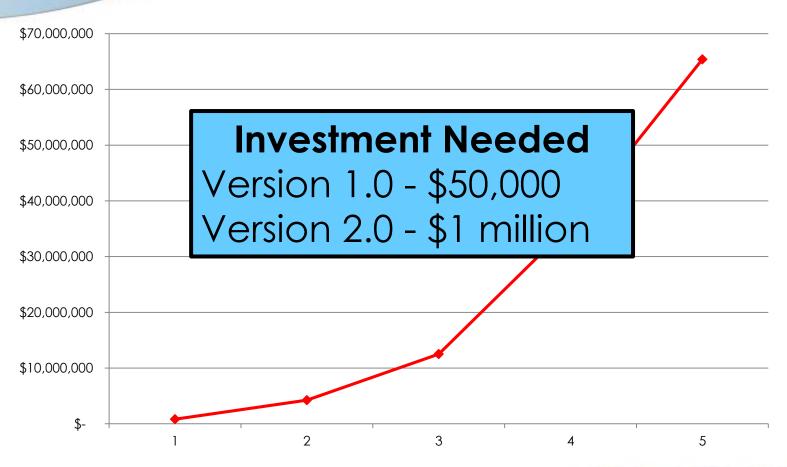
# Financial Projection Revenue







# Financial Projection Net Profit









is expanding!

MAHALO!

